

Follow-up Questions to and answers from EAPC Wind Energy Services, LLC

Hi, James and Gary –

Thank you for the ball-park quote, assuming a plain, vanilla installation. I realize that your actual, final quote will not be available until you have visited the site. I will certainly invite you to do so as soon as we have reached a final decision on tower location. I am trying to push that decision-making process along!

I do have a few questions on the quote you provided, as follows:

Main section:

1. What is included in the installation line item (\$9610)?
This includes site preparation, site layout, anchoring, equipment/ sensor installation, tower erection, clean-up, iPack setup, travel costs for 3 nights/ 4 days (mileage, lodging, food)
2. Does this also include set up of iPack and data transmission capabilities?
Yes
3. How do you verify that data transmission is working correctly?
We will perform a test while on test. We will force a call and see if e-mail is received in office. The iPack will also state if it is successful. If choosing a cell phone connection we will first verify cell phone reception.
4. What is included in the monthly data monitoring and reporting line item (\$325/month)?
A monthly report: Mean wind speed, direction data, wind rose, status check and summary of each sensor. We can tailor the report to what you would like to see. Final report at end of 12 month monitoring period.

Assumptions section:

1. Assuming that EAPC will provide the ginpoles, please confirm that we will not have to buy the Installation kit from NRG.
You do not need to purchase the kit.
2. Is the cost of all anchors/anchoring hardware needed included or extra?
Assuming the ground/ soil conditions are favorable for the stock anchors (screw-in anchors) there is no additional cost. If the ground is ledge or too sandy, alternative anchors will need to be purchased (rock anchors/ arrowhead anchors). This will be determined at our next site visit.

Other section:

1. Will final quote be fixed price or time and materials?
Fixed.
2. What kind of heavy equipment is needed for pull-testing of anchors?
Front-end loader with backhoe, 5,000 lbs. of force, is ideal.

3. If 400 minutes of satellite time will cover 4 to 6 months of data transmission/monitoring, how many minutes will be needed for the remaining 6 to 8 months, and what will that cost be?

For the two sites we have been monitoring, it has cost \$1,180.00 for the additional minutes for the remainder of the year. I do not have actual minute figures. This cost may be lower or higher, depending on the going rates but you will always be charge the actual rate, nothing above. The provider would directly send you the bill to be paid monthly. We understand this is a high rate for the service but in our experience it has been worth it to get the best reliability for something as important as obtaining continual wind data.

4. Does going with the iPack for satellite eliminate the need for a cell phone account (with Verizon, for example)?

Yes.

Looking ahead and knowing that schedules can fill up early, can you give me an idea of when would you be available to install the tower? Ideally, we'd like to have the tower in place and transmitting data by the end of August, 2008.

Depending on how soon we can agree upon proposal and order the NRG equipment, July or possibly earlier.

Can you provide a few references that we could contact, ideally for locations in Massachusetts (close to Needham would be ideal) or New England?

We have completed 2 50m and 2 60m tower installs in NY over the past year. We will need to contact the clients before distributing their contact information but we will provide as soon as we can.